

# Miller **International**

Building strategic bridges between the GCC and Europe  
to develop resilient, future-driven industries.

# OUR PRINCIPLES

- Long-term strategic alignment
- Aligned capital & execution capability
- Mutual value creation & national development goals

Miller International is a strategic advisory and development firm built on the synergy between industrial expertise and banking & corporate finance capabilities. We support companies and projects committed to **long-term value creation** across Italy and the GCC and regional countries.

Our mission is to combine business intelligence, market insight, and a senior international network to identify **high-potential opportunities**, manage risks, and accelerate growth in line with the global shift toward low-carbon, technology-driven, and resilient economies. With a presence in both regions, we act as a **strategic bridge**, enabling partnerships, co-investment structures, and joint ventures that unlock scalability and sustainable value.

Miller International is more than an advisory firm: it is a platform for transformation and cross-border collaboration, empowering organizations to grow and compete in an evolving global environment. For us, **Business Intelligence is a strategic asset**, designed to guide decisions, unveil opportunities, and support cross-market initiatives with rigor and clarity.

# OUR APPROACH



## WHO WE ARE

Miller International is the **international platform** dedicated to **strategic development across the GCC and wider MENA region.**

We provide advisory and operational support in:

- International expansion and establishment of local entities and partnerships;
- Cross-border transactions and strategic projects (M&A, JV, market scouting, partnership structuring),
- Support to GCC investors exploring opportunities in Italy or accessing Italian industrial expertise and technology;
- Business development and strategic market access programs.

With a direct presence in the region and an **extensive network of institutional and private partners**, we support:

- Italian companies expanding into GCC and broader region;
- GCC investors and enterprises entering Italy.

We deliver **tailored, fast, and effective solutions** designed to create **long-term value** and build **sustainable cross-border collaborations.**

## HOW WE WORK

We operate through a structured model designed to align strategy, capital, industry expertise, and execution.

This approach ensures long-term value creation and delivers measurable strategic impact across the GCC and Europe.



Strategic  
Alignment



Industrial  
Know-How



Capital  
Precision



Execution  
Excellence

# Founders



**VALERIA FAZIO**  
**Corporate finance**

Senior Partner, +15 years of experience in corporate finance and banking. An expert in Made in Italy operations in the GCC and regional markets for internationalization and M&A projects. Holds a PhD from Luiss University.



**SIMONE TREVISANI**  
**Executive Chairman MENA**

Executive with over 25 years of experience in the energy, renewables and infrastructure sectors. He has led leading companies in the manufacturing industry for over 25 years. He coordinates the development of Miller Group's activities in the MENA region.



**PAUL RENDA**  
**Strategy & Innovation**

Co-Founder & CEO of Miller Group. With +20 years of experience in strategy, management, and innovation, he is an expert in startups and has been a driving force behind several successful initiatives. Previously served as President of GGI Assolombarda.

# Areas of focus & development

01

## ENERGY SECURITY & SUSTAINABILITY

Invest in mature O&G upstream producing assets, Invest in growth infrastructure supporting the energy Security & Sustainability supply chain.

02

## SPECIAL INFRASTRUCTURES

Invest in industrial Initiatives to establish a strategic bridge between the GCC and Europe in the infrastructure sector, building a long-term sustainable value chain

03

## REAL ESTATE

Redefining luxury living in UAE through our vision combines the timeless elegance of Italian design with the dynamic growth of UAE's premium property market

04

## MINING & ARBITRAGE

Integrated Platform for Critical small-scale Minerals Trading & Event-Driven Arbitrage Investments

05

## ART & CULTURE

Bridging the Italian & GCC Heritage Culture, Art, Museums, Art Collector Community & International Foundations.

**Strategic corporate &  
Business Development for  
Growth**

1

2 **Business Intelligence**

3 **Scouting Middle East  
Partnering counterpart**

4

**M&A, JV, project  
development**

6

**Bridging countries  
institutional support**

5

**Matching  
appropriate finance,  
incentives, capital**



# Energy security & Sustainability

Invest in mature O&G upstream producing assets, invest in growth infrastructure supporting the energy Security & Sustainability supply chain.

**NEXES CAPITAL  
PARTNERS  
ADGM-Abu Dhabi**

Invest in **mature oil and gas upstream** producing assets with material upside both onshore and offshore. Invest in greenfield development only near existing infrastructure (e.g. subsea tie-backs) and when the reserves are proven

Invest in **growth infrastructure supporting** the energy value chain across jurisdictions where there are strong local relationships.

**Target logistics infrastructure**, revamping and turnaround of downstream assets (eg tank farms, power plants, petrochemicals and processing facilities)

**Upstream service firms** bring essential know-how to greenfield and brownfield projects, spanning oil and gas assets and energy transition efforts.

Invest in **high return opportunities** synergic with the upstream, infra-assets and trading activities.

Targeted opportunities identified through engineering expertise act as a value multiplier for the Platform

## **Didier Casimiro**

Man. Dir., Downstream & corporate

30 years of Oil & Gas experience across the Downstream & Corporate.

Deep expertise in M&A process, technical DDs, asset evaluation. Previous leadership roles include BP, TNK BP, Bashneft, Rosneft.

## **Fasil Nasim**

Man. Director, Debt Financing

Over 25 years of experience in trade financing, global commodities and investment banking.

Previous leadership roles include BP, BNP Paribas, JP Morgan & Chase and Citi Group.

**FARO INFRASTRUCTURE** is an industrial and financial initiative with significant geopolitical and economic impact. Its objective is to establish a strategic bridge between the Middle East and Europe in the infrastructure sector, building an integrated, competitive, and sustainable value chain with long term resilience. The project envisions investments in leading European infrastructure operators, distinguished by strategic know-how and best-in-class expertise, relevant to projects in the GCC region, positioning itself as “one-stop contractor” and single reference across the entire infra value chain.

FARO INFRASTRUCTURE combines European industrial and financial track record with expertise in institutional diplomacy and sector-specific knowledge in the GCC area, driven by recognized professionals.

Strategic stakes to influence governance and execution in leading European companies across three clusters (**Energy & Engineering, Civil Infrastructure, Smart Digital**), with the goal of creating global players capable of operating as one-stop contractors.

**Augusto Balestra**  
CEO Faro

Orianta Capital Partners – Co-Founder (2011 – Present).  
Over 10 years in private equity.  
Completed 25 transactions, including 5 exits with exceptional returns (>7x MoM, >70% IRR).  
Ferretti Group – Investor Relations Director (2000 – 2002).  
Arthur Andersen – Auditor & Business

**Stefano Siragusa**  
CEO

RN Capital – Managing Partner (2023 – Present)  
Leading boutique investment firm focused on special situations and strategic M&A  
TIM – Chief Network Operations Officer (2018 – 2022)  
Ansaldo STS (Hitachi Group) – CEO (2014 – 2016)  
Bain & Company, Senior Partner BCG

# Special infrastructures

Invest in industrial Initiatives to establish a strategic bridge between the GCC and Europe in the infrastructure sector, building a long-term sustainable value chain

**FARO**  
**INFRASTRUCTURES**  
**ADGM-Abu**  
**Dhabi/Luxembourg**

# Real estate

Redefining luxury living in UAE through our vision combines the timeless elegance of Italian design with the dynamic growth of UAE's premium property market

**TEORA LIVING  
SERVICES**  
Dubai

**Teora Living Investments** develops premium residential concepts that blend Italian design heritage with the UAE's fast-growing luxury real-estate market. Our vision is to introduce a refined living experience inspired by timeless Italian lifestyle values, aligned with a market that reached \$48.97 billion in 2023.

We cater exclusively to high-net-worth individuals seeking sophistication beyond the ordinary, creating residences that express the essence of "Teora" – the sweet life elevated. Through our distinctive approach and design philosophy, we aim to set new benchmarks for luxury living in the UAE.

UAE's luxury real estate sector presents an extraordinary opportunity, with the top 1% of residents controlling 42% of the city's total wealth. This concentration of affluence creates strong demand for exclusive, design-focused properties that offer both prestige and investment potential.

## **Franco Alzetta** Head of Operations

Former executive with a Leading Italian construction company, Franco brings 30 years of experience in Managing complicated & sophisticated projects Internationally

## **Andrea Cavaliere** Head of Design

An award-winning Italian architect with a portfolio spanning Milan, Italy, and now Dubai. Andrea's work has been featured in Architectural Digest, and he brings relationships with Italy's finest

**Mining**, large, established, and licensed producers within Africa are well- positioned to act as central aggregators but often face a "Funding Gap." They require substantial working capital to finance the upfront purchase of ore and manage the logistics of consolidating large volumes to meet the demands of international buyers. This creates a clear opportunity to provide structured capital and facilitate aggregation through established local players.

**Arbitrage**, market inefficiencies, driven by significant corporate actions (mergers, acquisitions, restructurings), regulatory shifts, and technological innovations, present opportunities for investors with the ability to identify these mispricings.

The company's specialized approach enables it to generate alpha while reducing broader market volatility exposure.

**Carlos Enrique Perez**  
Head of trading

Carlos has over 18 years of experience in the financial trade of derivative instruments in the equity and commodities markets. Carlos brings vast experience and expertise in the financial market making, hedging, trading and value investing.

# Mining & Arbitrage

Integrated platform for critical small-scale minerals trading & event-driven arbitrage investments

**SUNBRIDGE  
PARTNERS  
MANAGEMENT**  
Dubai

# Art & Culture

Bridging the Italian & Middle East heritage culture, art, museums, art collector community, international cultural and philanthropic foundations.

**ETERNA CAPITAL  
PARTNERS**  
Abu Dhabi

**The art & culture heritage fund** is an impact-driven investment platform dedicated to:

- Preserving and enhancing the value of historical and museum art collections;
- Bridging classical heritage and contemporary artistic innovation;
- Generating sustainable cultural and financial returns through innovative art-finance models, curated exhibitions, and digital transformation;
- Developing immersive digital experiences (AR/VR cultural environments, digital archives, NFT-based provenance certificates);
- Supporting Web3 and digital engagement platforms that expand global access to art and cultural heritage.

**Mission:** to connect museums, private collections, and cultural institutions with the contemporary art world, fostering cross-century dialogue and making art more accessible, sustainable, and relevant for the 21st century.

## **Paolo Lo Monaco** Head of Finance

Over 25 years of experience in multinational FMCG, retail and automotive groups across Europe, the USA and MENA. Former CFO in GCC for leading organizations including Chalhoub Group and Al Khayyat Investment. Chartered Accountant (CIMA UK) with proven expertise in finance strategy, digital transformation and business growth. Currently based in UAE and supporting cross-border investment and development initiatives.

## **Mohammed Al Saqqa** Head of Development

Founder and Director of O-Contemporary, an art advisory and development platform in Abu Dhabi. Over 18 years of experience in the GCC art and cultural sector, leading exhibitions, digital programs and partnership frameworks with government entities and international institutions. Expert in art investment, audience engagement and cultural ecosystem development, with a background in business and creative industries.



### **Miller International FZCO**

Internationalisation, investments and strategic development to and from GCC and regional countries



### **Miller HR**

Human resources management, payroll, labour consulting, HR digitisation



### **Millertech**

Innovation, digital transformation, IT & software, cybersecurity, blockchain, machine learning, AI, web strategy



### **Miller Tax & Accounting**

Tax consultancy, accounting, treasury, administrative services and management control



### **Miller HSE**

Workplace safety, health surveillance, mandatory training, risk management, quality management systems



### **Miller Capital**

Credit mediation, corporate finance and investor business relation activities

**With Miller  
Group in Italy  
we offer  
integrated  
service**



Abu Dhabi - Dubai - Milan



[www.millerinternationaluae.com](http://www.millerinternationaluae.com)