

Miller International

Building strategic bridges between the GCC and Europe
to develop resilient, future-driven industries.

OUR PRINCIPLES

- Long-term strategic alignment
- Aligned capital & execution capability
- Mutual value creation & national development goals

OUR APPROACH

Miller International is a strategic advisory and development firm built on the synergy between industrial expertise and banking & corporate finance capabilities. We support companies and projects committed to **long-term value creation** across Italy and the GCC and regional countries.

Our mission is to combine business intelligence, market insight, and a senior international network to identify **high-potential opportunities**, manage risks, and accelerate growth in line with the global shift toward low-carbon, technology-driven, and resilient economies. With a presence in both regions, we act as a **strategic bridge**, enabling partnerships, co-investment structures, and joint ventures that unlock scalability and sustainable value.

Miller International is more than an advisory firm: it is a platform for transformation and cross-border collaboration, empowering organizations to grow and compete in an evolving global environment. For us, **Business Intelligence is a strategic asset**, designed to guide decisions, unveil opportunities, and support cross-market initiatives with rigor and clarity.



WHO WE ARE

Miller International is the **international platform** dedicated to **strategic development across the GCC and wider MENA region**.

We provide advisory and operational support in:

- International expansion and establishment of local entities and partnerships;
- Cross-border transactions and strategic projects (M&A, JV, market scouting, partnership structuring),
- Support to GCC investors exploring opportunities in Italy or accessing Italian industrial expertise and technology;
- Business development and strategic market access programs.

With a direct presence in the region and an **extensive network of institutional and private partners**, we support:

- Italian companies expanding into GCC and broader region;
- GCC investors and enterprises entering Italy.

We deliver **tailored, fast, and effective solutions** designed to create **long-term value** and build **sustainable cross-border collaborations**.

HOW WE WORK

We operate through a structured model designed to align strategy, capital, industry expertise, and execution.

This approach ensures long-term value creation and delivers measurable strategic impact across the GCC and Europe.



Strategic
Alignment



Industrial
Know-How



Capital
Precision



Execution
Excellence

Founders



VALERIA FAZIO
Corporate finance

Senior Partner, +15 years of experience in corporate finance and banking. An expert in Made in Italy operations in the GCC and regional markets for internationalization and M&A projects. Holds a PhD from Luiss University.



SIMONE TREVISANI
Executive Chairman MENA

Executive with over 25 years of experience in the energy, renewables and infrastructure sectors. He has led leading companies in the manufacturing industry for over 25 years. He coordinates the development of Miller Group's activities in the MENA region.



PAUL RENDA
Senior Partner
Strategy & Innovation

Co-Founder & CEO of Miller Group. With +20 years of experience in strategy, management, and expert innovation, he is an expert in startups and has been a driving force behind several successful initiatives. Previously served as President of GGI Assolombarda.

Areas of focus & development

01

ENERGY SECURITY & SUSTAINABILITY

Invest in mature O&G upstream producing assets, Invest in growth infrastructure supporting the energy Security & Sustainability supply chain.

02

SPECIAL INFRASTRUCTURES

Invest in industrial Initiatives to establish a strategic bridge between the GCC and Europe in the infrastructure sector, building a long-term sustainable value chain

03

REAL ESTATE

Redefining luxury living in UAE through our vision combines the timeless elegance of Italian design with the dynamic growth of UAE's premium property market

04

MINING & ARBITRAGE

Integrated Platform for Critical small-scale Minerals Trading & Event-Driven Arbitrage Investments

05

MADE IN ITALY ART & CULTURE HERITAGE FUND

Bridging the Italian & GCC Heritage Culture, Art, Museums, Art Collector Community & International Foundations, and the Best of Made in Italy

**Strategic corporate &
Business Development for
Growth**

1

2 Business Intelligence

**3 Scouting Middle East
Partnering counterpart**

4

**M&A, JV, project
development**

5

**Matching
appropriate finance,
incentives, capital**

6

**Bridging countries
institutional support**



Energy security & Sustainability

Invest in mature O&G upstream producing assets, invest in growth infrastructure supporting the energy Security & Sustainability supply chain.

NEXES CAPITAL
PARTNERS
ADGM-Abu Dhabi

Invest in **mature oil and gas upstream** producing assets with material upside both onshore and offshore. Invest in greenfield development only near existing infrastructure (e.g. subsea tie-backs) and when the reserves are proven

Invest in **growth infrastructure supporting** the energy value chain across jurisdictions where there are strong local relationships.

Target logistics infrastructure, revamping and turnaround of downstream assets (eg tank farms, power plants, petrochemicals and processing facilities)

Upstream service firms bring essential know-how to greenfield and brownfield projects, spanning oil and gas assets and energy transition efforts.

Invest in **high return opportunities** synergic with the upstream, infra-assets and trading activities.

Targeted opportunities identified through engineering expertise act as a value multiplier for the Platform

Didier Casimiro

Man. Dir., Downstream & corporate

30 years of Oil & Gas experience across the Downstream & Corporate.

Deep expertise in M&A process, technical DDs, asset evaluation. Previous leadership roles include BP, TNK BP, Bashneft, Rosneft.

Fasil Nasim

Man. Director, Debt Financing

Over 25 years of experience in trade financing, global commodities and investment banking.

Previous leadership roles include BP, BNP Paribas, JP Morgan & Chase and Citi Group.

FARO INFRASTRUCTURE is an industrial and financial initiative with significant geopolitical and economic impact. Its objective is to establish a strategic bridge between the Middle East and Europe in the infrastructure sector, building an integrated, competitive, and sustainable value chain with long term resilience. The project envisions investments in leading European infrastructure operators, distinguished by strategic know-how and best-in-class expertise, relevant to projects in the GCC region, positioning itself as “one-stop contractor” and single reference across the entire infra value chain.

FARO INFRASTRUCTURE combines European industrial and financial track record with expertise in institutional diplomacy and sector-specific knowledge in the GCC area, driven by recognized professionals.

Strategic stakes to influence governance and execution in leading European companies across three clusters (**Energy & Engineering, Civil Infrastructure, Smart Digital**), with the goal of creating global players capable of operating as one-stop contractors.

Augusto Balestra
CEO Faro

Orienta Capital Partners – Co-Founder (2011 – Present).
Over 10 years in private equity.
Completed 25 transactions, including 5 exits with exceptional returns (>7x MoM, >70% IRR).
Ferretti Group – Investor Relations Director (2000 – 2002).
Arthur Andersen – Auditor & Business

Stefano Siragusa
CEO

RN Capital – Managing Partner (2023 – Present)
Leading boutique investment firm focused on special situations and strategic M&A
TIM – Chief Network Operations Officer (2018 – 2022)
Ansaldo STS (Hitachi Group) – CEO (2014 – 2016)
Bain & Company, Senior Partner BCG

Special infrastructures

Invest in industrial Initiatives to establish a strategic bridge between the GCC and Europe in the infrastructure sector, building a long-term sustainable value chain

FARO
INFRASTRUCTURES
ADGM-Abu
Dhabi/Luxembourg

Real estate

Redefining luxury living in UAE through our vision combines the timeless elegance of Italian design with the dynamic growth of UAE's premium property market

**TEORA LIVING
SERVICES**
Dubai

Teora Living Investments develops premium residential concepts that blend Italian design heritage with the UAE's fast-growing luxury real-estate market. Our vision is to introduce a refined living experience inspired by timeless Italian lifestyle values, aligned with a market that reached \$48.97 billion in 2023.

We cater exclusively to high-net-worth individuals seeking sophistication beyond the ordinary, creating residences that express the essence of "*Teora*" – the sweet life elevated. Through our distinctive approach and design philosophy, we aim to set new benchmarks for luxury living in the UAE.

UAE's luxury real estate sector presents an extraordinary opportunity, with the top 1% of residents controlling 42% of the city's total wealth. This concentration of affluence creates strong demand for exclusive, design-focused properties that offer both prestige and investment potential.

Franco Alzetta Head of Operations

Former executive with a Leading Italian construction company, Franco brings 30 years of experience in Managing complicated & sophisticated projects Internationally

Andrea Cavaliere Head of Design

An award-winning Italian architect with a portfolio spanning Milan, Italy, and now Dubai. Andrea's work has been featured in Architectural Digest, and he brings relationships with Italy's finest

Mining, large, established, and licensed producers within Africa are well- positioned to act as central aggregators but often face a "Funding Gap." They require substantial working capital to finance the upfront purchase of ore and manage the logistics of consolidating large volumes to meet the demands of international buyers. This creates a clear opportunity to provide structured capital and facilitate aggregation through established local players.

Arbitrage, market inefficiencies, driven by significant corporate actions (mergers, acquisitions, restructurings), regulatory shifts, and technological innovations, present opportunities for investors with the ability to identify these mispricings.

The company's specialized approach enables it to generate alpha while reducing broader market volatility exposure.

Carlos Enrique Perez
Head of trading

Carlos has over 18 years of experience in the financial trade of derivative instruments in the equity and commodities markets. Carlos brings vast experience and expertise in the financial market making, hedging, trading and value investing.

Mining & Arbitrage

Integrated platform for critical small-scale minerals trading & event-driven arbitrage investments

**SUNBRIDGE
PARTNERS
MANAGEMENT**
Dubai

Made in Italy Art & Culture Heritage Fund

An impact-driven investment platform dedicated to promoting and internationalizing the excellence of Made in Italy, preserving and enhancing cultural heritage, and supporting the transfer of Italian know-how, managerial expertise, and innovation to global markets.

**ETERNA CAPITAL
PARTNERS**
Abu Dhabi

Key Focus Areas:

- Internationalization initiatives aimed at connecting Italy with strategic global markets, fostering cross-border partnerships, investment opportunities, and institutional collaborations;
- Promotion and enhancement of Made in Italy excellence, supporting the global positioning of Italian brands, industries, cultural assets, and creative ecosystems;
- Know-how and management transfer, facilitating the sharing of Italian expertise, best practices, innovation models, and leadership capabilities across international markets;
- Preservation and enhancement of cultural and artistic heritage, strengthening its value, accessibility, and international relevance;
- Development of innovative and digital ecosystems that combine culture, technology, education, and sustainable growth to increase global engagement and impact.

Mission:

To build strategic bridges between Italy and international markets, particularly the Middle East, accelerating internationalization, enhancing the global value of Made in Italy, promoting know-how and management transfer, and creating sustainable cultural, economic, and institutional development opportunities.

Paolo Lo Monaco Head of Finance

Over 25 years of experience in multinational FMCG, retail and automotive groups across Europe, the USA and MENA. Former CFO in GCC for leading organizations including Chalhoub Group and Al Khayat Investment. Chartered Accountant (CIMA UK) with proven expertise in finance strategy, digital transformation and business growth. Currently based in UAE and supporting cross-border investment and development initiatives.

Mohammed Al Saqqa Head of Development

Founder and Director of O-Contemporary, an art advisory and development platform in Abu Dhabi. Over 18 years of experience in the GCC art and cultural sector, leading exhibitions, digital programs and partnership frameworks with government entities and international institutions. Expert in art investment, audience engagement and cultural ecosystem development, with a background in business and creative industries.

**With Miller
Group in Italy
we offer
integrated
service**



Miller International FZCO

Internationalisation, investments and strategic development to and from GCC and regional countries



Miller HR

Human resources management, payroll, labour consulting, HR digitisation



Millertech

Innovation, digital transformation, IT & software, cybersecurity, blockchain, machine learning, AI, web strategy



Miller Tax & Accounting

Tax consultancy, accounting, treasury, administrative services and management control



Miller HSE

Workplace safety, health surveillance, mandatory training, risk management, quality management systems



Miller Capital

Credit mediation, corporate finance and investor business relator activities



Abu Dhabi - Dubai - Milan



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